World Organisation for Animal Health

DECISION/6/25.07.2025 Publication date of the decision: 25/07/2025

Decision to award

Section I: World Organisation for Animal Health (WOAH) whose statutory name is "Office International des Epizooties"

Address: 12, rue de Prony
Town: Paris
Postal code: 75017
Country: France

Contact(s) point: Procurement Unit
E-mail: WOAH-procurement@WOAH.org

Internet address(es):
Main address: Home - WOAH - World Organisation for Animal Health
Procurement address: Procurement - WOAH - World Organisation for Animal Health

Main activity
International Organisation

Section II: Object

Scope of the procurement

Title: RECURRENT TRAINING ACTIONS – TRAINING PLANS 2025 -2029 (WOAH ref. HR/NP2025/1)

Type of contract: Services

Short description of the procurement:

The purpose of this negotiation procedure is to identify and select qualified service providers with the relevant competence that submitted a proposal regarding training actions on various themes (both soft and technical skills as well as certifications) to be implemented as part of the 2025 to 2029 Training Plans of the World Organisation for Animal Health (WOAH)

Information about lots

This contract is divided into lots: YES

Lot n°	Title
1	Prince 2 – Project management certifications FR
2	Prince 2 – Project management certifications ENG
3	Communication skills
4	IT Tools ENG intra-company
5	IT tools ENG inter-company
6	Language courses: French
7	Language courses: English
8	Language courses: Spanish

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Total value of the procurement (excluding VAT):

The estimated budget for this project is as follows:

- Unit price :

Lot n°	Title	minimum	Maximum VAT exclu./ per year
3	**Communication skills**	without	EUR 60 000
4	**IT Tools ENG intra-company**	without	EUR 40 000
6	**Language courses: French**	without	EUR 30 000
7	**Language courses: English**	without	EUR 50 000
8	**Language courses: Spanish**	without	EUR 30 000

Place of performance: international place (several countries)

Award criteria

For all lots: Criteria 1 Financial and Economic Capacity criteria (5%) will be assessed according to the information provided on Financial and Economic Capacity (Annex C4).

Criteria 2 technical criteria (70%) will be assessed according to the following information provided on their technical offer - Document D:

For lot 1 and 2:

- **Certifications and qualifications (100%)**
  - Success rates in obtaining Prince2 certification (40%)
  - Satisfying rate of clients following the Prince2 training (20%)
  - Content and outline of program (20%)
  - Exam preparation methodology (20%)

For lot 3 :

- **Experience and qualifications of the team in the designated area (40%)**
  - Diplomas/certification/profiles of trainers (30%)
  - Experience of trainers in the designated area (40%)
  - Language(s) mastered by the trainers' team (30%)

- **Pedagogical approaches (40%)**
- **Quality of references, based on a sample of the bidder's previous work, relevant to this assignment (20%)**

For lots 4 and 5 :

- **Quality of programs offered (100%)**
  - Satisfaction rates of clients (50%)
  - Content and outline of program (30%)
  - Assessment process (before and after the course) (20%)

For lot 6,7 and 8 :

- **Trainers' profiles (30%)**
  - Experience in language teaching in professional and multicultural environments (50%)
  - Qualifications and diplomas/certifications of trainers in language teaching (50%)

- **Actions put in place to ensure that trainers' skills are maintained (30%)**

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- **Teaching approaches and administrative follow-up (40%)**
  - design of tailor-made teaching approaches (25%)
  - means implemented to ensure the stability of the training team (25%)
  - variety of formats, tools and other resources (25%)
  - pedagogical and administrative follow-up (25%).

Criteria 3 Financial criteria (25%) will be assessed according to the information provided on their financial offer – (Document E presenting unit prices) and the hidden breakdown of estimated quantities (DQE) (case study not communicated to tenderers

Information about options
Options: NO

Information about European Union funds
The procurement is related to a project and/or programme financed by European Union funds: NO

Additional information

N/A

Section III: Procedure

Description : NEGOTIATED PROCEDURE

Type of procedure
A negotiated procedure has been followed because WOAH's need cannot be met without adjusting available solutions and the contract cannot be awarded without prior negotiation because of the particular circumstances deriving from its nature, complexity, or legal and financial arrangements or because of associated risks.

However, for this procedure, WOAH reserves the right to award the contract on the basis of the initial tenders received, without going through a negotiation phase.

Administrative information

N/A

Section IV: Lots 1, 2 and 5 are in negotiation phase

Lot 1: negotiation phase

Lot 2: negotiation phase

Lot 5: negotiation phase

Section V: Award of contract

Award of contract: 25 July 2025

Date of conclusion of the contract: At least 15 days after the publication date of the decision to award

Contract period:

For lots 3 and 4 to 5:
The Contract is expected that the contract will be performed from the date of signature of the contract for a period of one (1) year.

For lots 6 to 8 :
The Contract is expected to run from 1 October 2025 for a period of one (1) year.

For all lots:

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This contract may be renewed up to 3 times, the total period (with the renewal if any) of the contract will not exceed 4 years.

Information about tenders

FOR LOT 3

Number of tenders received: 2

- tenders received after the deadline: 0 (disqualified)
- tenders received prior to the deadline : 2 tenders (eligible)

FOR LOT 4

Number of tenders received: 2

- tenders received after the deadline: 0 (disqualified)
- tenders received prior to the deadline : 2 tenders (eligible)

FOR LOT 6

Number of tenders received: 2

- tenders received after the deadline: 0 (disqualified)
- tenders received prior to the deadline : 2 tenders (eligible)

FOR LOT 7

Number of tenders received: 2

- tenders received after the deadline: 0 (disqualified)
- tenders received prior to the deadline : 2 tenders (eligible)

FOR LOT 8

Number of tenders received: 2

- tenders received after the deadline: 0 (disqualified)
- tenders received prior to the deadline : 2 tenders (eligible)

Name and address of the contractor(s)

LOT3 :

Official name: SIBLING Consulting

Address: 16A rue Léonard de Vinci
Town: MASSY
Postal Code: 91300
Country: France
The contractor is a SME: NO

LOT 4 :

Official name: CEGOS

Address: 19 rue René Jacques
Town: Issy les Moulineaux
Postal Code: 92798
Country: France
The contractor is a SME: NO

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LOT 6 :

Official name: INLINGUA

Address: 42 rue de Berri
Town: Paris
Postal Code: 75008
Country: France
The contractor is a SME: NO

LOT 7 :

Official name: INLINGUA

Address: 42 rue de Berri
Town: Paris
Postal Code: 75008
Country: France
The contractor is a SME: NO

LOT 8 :

Official name: INLINGUA

Address: 42 rue de Berri
Town: Paris
Postal Code: 75008
Country: France
The contractor is a SME: NO

Information on value of the contract (excluding VAT)

Lot 3 : Unit price see maximum per year

Lot 4 : Unit price see maximum per year

Lot 6 : Unit price see maximum per year

Lot 7 : Unit price see maximum per year

Lot 8 : Unit price see maximum per year

Information about subcontracting

N/A

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Section VI: Complementary information

Additional information:

Lots 1, 2 and 5 are still in negotiation phase

Procedures for the review

Review body:

Official Name: **Permanent Court of Arbitration (PCA)**

Address: Peace Palace, Carnegieplein 2
Town: The Hague
Postal code: 2517 KJ
Country: The Netherlands

Phone: +31 70 302 4165
Internet address: Home | PCA-CPA

Dr Emmanuelle SOUBEYRAN
Director General

Emmanuelle Soubeyran

Signer ID: BSUEUOGWAK...